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ANNUAL AUDITED REPORT SECURITIES AND ENGINEER CONTROLLED

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#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REGULATION

REPORT FOR THE PERIOD BEGINNING	1/01/05 MM/DD/YY	AND ENDING	12/31/05 MM/DD/YY	
A. REG	STRANT IDENTIFICA	TION		
NAME OF BROKER-DEALER: Gardner	Financial Services	s, Inc.	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box	No.)	FIRM I.D. NO.	
10901 Red Circle Drive, Suit	e 360			
	(No. and Street)			
Minnetonka	MN	5534	3	
(City)	(State)	(Zip	Code)	
NAME AND TELEPHONE NUMBER OF PER Larry O. Bumgardner, Preside			952-935-4601	
D. A.C.C.C	OUNTANT IDENTIFICA		rea Code – Telephone Number	
INDEPENDENT PUBLIC ACCOUNTANT whe Lewis, Kisch & Associates, L		is Report*		
C	Name – if individual, state last, first,	middle name)	•	
1303 South Frontage Road	Hastings	MN	55033	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:		PROC		
☐ Certified Public Accountant		90 90.0	302113E	
☐ Public Accountant		_	-	
Accountant not resident in Unite	d States or any of its possession		ACON THE METAL	
F	OR OFFICIAL USE ONL	Υ		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I, <u>Larry O. Bumgardner</u> , swear (or affirm) that, to the be	est of
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of	CSC OI
Gardner Financial Services, Inc.	, as
of <u>December 31</u> , 20 <u>05</u> , are true and correct. I further swear (or affirm	
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account	ount
classified solely as that of a customer, except as follows:	
LIZABETH J. LUNDIN	
Notary Public President	
Minnesota My Commission Expires January 31, 2010 Signature	•
Jarry D. Girmena	
Title /	
Spalutto & Lundin	
Notary Public	
Notary Fubric	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.	
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	•
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	.1
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and	the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	da of
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to method consolidation.	10 201
☑ (1) An Oath or Affirmation.	
(ii) An Caur of Affilmation.  (iii) A copy of the SIPC Supplemental Report.	
(in) A report describing any material inadequacies found to exist or found to have existed since the date of the previous	ıs audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## Lewis, Kisch & Associates, Ltd.

CERTIFIED PUBLIC ACCOUNTANTS 1303 South Frontage Road Hastings, Minnesota 55033

James V. Lewis, C.P.A. John T. Kisch, C.P.A. Carol J. Sailer, C.P.A.

INDEPENDENT AUDITOR'S REPORT

Telephone: (651) 437-3356 FAX: (651) 437-3808 email: lewiskisch@aol.com

Board of Directors
Gardner Financial Services, Inc.

We have audited the accompanying statements of financial condition of Gardner Financial Services, Inc. (an S corporation) as of December 31, 2005 and 2004, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gardner Financial Services, Inc. at December 31, 2005 and 2004, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules following the notes to financial statements is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Respectfully submitted.

January 21, 2006

The CPA. Never Underestimate The Value.\*\*

Members
Minnesota Society of Certified Public Accountants
American Institute of Certified Public Accountants
Minnesota Association of Public Accountants

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## STATEMENTS OF FINANCIAL CONDITION

## **DECEMBER 31, 2005 AND 2004**

<u>ASSETS</u>	2005	2004
Current Assets		
Cash and Equivalents	\$ 25 513	\$ 38 112
Cash on Deposit with Clearing Organization	10 000	10 000
Commissions Receivable	<u>56 694</u>	<u>50 209</u>
Total Current Assets	92 207	98 321
Other		
Investments	155 099	141 200
Other Assets	337	517
Total Other Assets	155 436	141 717
Total Assets	247 643	240_038
<u>LIABILITIES</u>		
<u>Current</u>		
Commissions Payable	49 236	41 962
Accounts and Accruals Payable	<u>52 696</u>	<u>78 750</u>
Total Current Liabilities	101 932	120 712
STOCKHOLDERS' EQUITY		
Common Stock, \$.01 Par Value, Authorized 1,000,000 Shares;		
Issued and Outstanding 540,000 Shares - 2005, 535,000 Shares - 2004	5 400	5 350
Additional Paid-In Capital	54 088	49 138
Retained Earnings	<u>86 223</u>	64 838
Total Stockholders' Equity	145 711	119 326
Total Liabilities and Stockholders' Equity	247 643	240 038

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## STATEMENTS OF INCOME

## YEARS ENDED DECEMBER 31, 2005 AND 2004

Other Total Revenue         19 029 1 374 844         1 370 068           Expenses         Payroll and Related Taxes           Payroll and Promotion         5 604 4 161         4 161           Commissions Expense         1 071 192 1 030 534         1 030 534           License and Registration Fees         305 300         300           Office Expense         16 730 13 905         1 066           Leasing and Vehicle Expense         12 942 12 692         12 942 12 692           Meals and Entertainment         905 1 006         1 006           Professional Fees         11 773 14 393         1 355 170           Office Rent         19 225 18 893         170           Telephone         6 929 7 895         7 895           Travel, Training and Conferences         478 4 767         4 767           Program Expense         10 000         10 000           Insurance, Equipment and Other         17 376 20 930	<u>Revenue</u>		2005	2004
Total Revenue         1 374 844         1 320 068           Expenses         Payroll and Related Taxes         1 137 591         147 034           Advertising and Promotion         5 604         4 161           Commissions Expense         1 071 192         1 030 534           License and Registration Fees         305         300           Office Expense         16 730         13 905           Leasing and Vehicle Expense         12 942         12 992           Meals and Entertainment         905         1 006           Professional Fees         11 773         14 393           Recruiting         1 355         170           Office Rent         19 225         18 893           Telephone         6 929         7 895           Travel, Training and Conferences         478         4 767           Program Expense         10 000           Insurance, Equipment and Other         17 376         20 930	1		\$1 355 815	\$1 301 998
Expenses         Payroll and Related Taxes       137 591       147 034         Advertising and Promotion       5 604       4 161         Commissions Expense       1 071 192       1 030 534         License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	,		<u>19 029</u>	<u> 18 070</u>
Payroll and Related Taxes       137 591       147 034         Advertising and Promotion       5 604       4 161         Commissions Expense       1 071 192       1 030 534         License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	Total Revenue		1 374 844	1 320 068
Payroll and Related Taxes       137 591       147 034         Advertising and Promotion       5 604       4 161         Commissions Expense       1 071 192       1 030 534         License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930		•		
Advertising and Promotion       5 604       4 161         Commissions Expense       1 071 192       1 030 534         License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	· · · · · · · · · · · · · · · · · · ·		0	
Commissions Expense       1 071 192       1 030 534         License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	· i	•	137 591	147 034
License and Registration Fees       305       300         Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			5 604	4 161
Office Expense       16 730       13 905         Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			1 071 192	1 030 534
Leasing and Vehicle Expense       12 942       12 692         Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			305	300
Meals and Entertainment       905       1 006         Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			16 730	13 905
Professional Fees       11 773       14 393         Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			12 942	12 692 <b>°</b>
Recruiting       1 355       170         Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	·		905	1 006
Office Rent       19 225       18 893         Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930			11 773	14 393
Telephone       6 929       7 895         Travel, Training and Conferences       478       4 767         Program Expense       10 000         Insurance, Equipment and Other       17 376       20 930	•		1 355	170
Travel, Training and Conferences 478 4 767  Program Expense 10 000  Insurance, Equipment and Other 17 376 20 930	i .		19 225	18 893
Program Expense 10 000 Insurance, Equipment and Other 17 376 20 930	•		6 929	7 895
Insurance, Equipment and Other 17 376 20 930			478	4 767
	• :			10 000
			17 376	20 930
Shareholder Redemption Expense			<u>10 129</u>	
Total Expenses 1 312 534 1 286 680	Total Expenses		1 312 534	1 286 680
Net Income 62 310 33 388	Net Income		62 310	33 388

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY YEARS ENDED DECEMBER 31, 2005 AND 2004

	Common Stock	Additional <u>Paid-In Capital</u>	Retained Earnings	<u>Total</u>
Balance, January 1, 2004	5 350	\$49 138	\$57 200	\$111 688
Net Income for the Year	·		33 388	33 388
Shareholder Draws			(25 750)	(25 750)
Balance December 31, 2004	5 350	49 138	64 838	119 326
Net Income for the Year			62 310	62 310
Additional Shareholders	100	9 900		10 000
Shareholder Redemption	(50)	(4 950)	·	(5 000)
Shareholder Draws			(40 925)	(40 925)
Balance December 31, 2005	<u>5 400</u>	<u>54 088</u>	86 223	<u>145 711</u>

Jaroner Financial Services, inc.

### STATEMENTS OF CASH FLOWS

## YEARS ENDED DECEMBER 31, 2005 AND 2004

Cash Flows from (to) Operating Activities	2005	2004
Net Income	\$62 310	\$33 388
Adjustments to Reconcile Net Income to Net Cash from Operating Activities:		
Unrealized Securities (Gains)	(19 028)	(17 794)
(Increase) in Receivables	(6 485)	(5 027)
Decrease in Other Assets	180	147
Increase in Commissions Payable	7 274	4 196
Increase (Decrease) in Accounts and Accruals Payable	( <u>26 054</u> )	<u> 20 906</u>
Net Cash from Operating Activities	18 197	35 816
Cash Flows from (to) Investing Activities		
Purchase of Securities	(10 000)	(9 662)
Sale of Securities	<u>15 129</u>	9 386
Net Cash from (to) Investing Activities	5 129	(276)
Cash Flows from (to) Financing Activities		
Distributions	(40 925)	(25 750)
Contributed Capital	10 000	
Capital Redemption	<u>(5 000</u> )	
Net Cash (to) Financing Activities	(35 925)	(25 750)
	·	
Net Increase(Decrease) in Cash and Equivalents	(12 599)	9 790
Cash and Equivalents, Beginning of Year	38 112	28 322
Cash and Equivalents, End of Year	<u>25 513</u>	<u>38 112</u>

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2005 AND 2004**

#### 1. Nature of the Company

Gardner Financial Services, Inc. (the Company) is a registered securities broker/dealer that maintains its headquarters and trading office in the Minneapolis suburb of Minnetonka, Minnesota. The Company sells primarily mutual funds and other securities and insurance products through a network of independent registered representatives and insurance agents who maintain their own offices.

The Company was incorporated May 11, 1987, under the laws of the State of Minnesota. As a securities broker/dealer, the Company is subject to the regulations of the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). In addition, the Company is subject to the various securities and insurance regulations of states in which it does business. The Company is also required to supervise its registered representatives and insurance agents. The Company is also required to supervise those registered representatives who are Registered Investment Advisors or associate advisors.

RBC Dain Correspondent Services, a division of RBC Dain Rauscher, Inc., maintains all stock and bond customer accounts for the Company's securities customers, and a portion of the mutual fund accounts. Other customer mutual fund partnership and annuity accounts are maintained by the individual sponsoring companies.

#### 2. Summary of Significant Accounting Policies

<u>Accounting Method</u> – The Company's financial statements are prepared using the accrual method of accounting. Receivables and payables from securities transactions are recorded on a settlement day basis, based on documentation received from the clearing entity and processed by the firm.

Concentration of Credit Risk — Customers' securities transactions may result in credit risk if customers are unable to fulfill their contracted trade settlement obligations. Should customers be unable to satisfy their obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices in order to fulfill the customers' settlement obligations. The Company bears this risk of loss associated with transactions executed but not settled.

<u>Accounting Estimates</u> – Management uses estimates and assumptions in preparing its financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual financial results could differ from those estimates.

<u>Cash and Equivalents and Related Risk</u> – The Company considers all highly liquid debt instruments purchased with a maturity of less than three months to be cash equivalents. Cash balances on deposit may exceed insured limits.

<u>Commissions Receivable</u> – Amounts are based on negotiated rates for various types of investment activities. Because of this arrangement, no allowance for doubtful accounts is necessary.

<u>Equipment</u> – The Company owns office equipment with an original cost of approximately \$40,000. This equipment is fully depreciated for financial statement purposes and there is no current depreciation expense. Replacement equipment is generally expensed in the year of purchase.

<u>Income Tax</u> – The Company is organized as an S corporation, and therefore the Company's taxable income or loss is reported on the individual income tax returns of the Company's stockholders. The Company does not pay any income tax.

Gardner Financial Services, Inc.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2005 AND 2004**

#### 3. Rule 15c3-3 Exemption

The Company is exempt from Securities and Exchange Commission Rule 15c3-3 under Section (K)(2)(i) and therefore is not required to make the periodic computations for determination of reserve requirements. In addition, information relating to the possession and control requirements is not required.

#### 4. Operating Leases

The Company leases office space under a three year lease that began September, 2003. The gross annual rental for the years ended December 31, 2005 and 2004 was \$29,760. The monthly lease expense will be \$2,480 through August, 2006.

The Company leases two vehicles. The lease expense for the years ended December 31, 2005 and 2004 was \$12,942 and \$12,692, respectively. The lease expense for 2006 and thereafter will be approximately \$10,000.

#### 5. Net Capital Requirement

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule 15c3-1 which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2005, the Company had net capital of \$119,741, which was \$69,741 in excess of its required net capital of \$50,000. The ratio of aggregate indebtedness to net capital at December 31, 2005, was .85 to 1. At December 31, 2004, the Company had net capital of \$94,214, which was \$44,214 in excess of its required net capital of \$50,000. The ratio of aggregate indebtedness to net capital at December 31, 2004 was 1.28 to 1.

#### 6. Investments

The Company owns a portfolio of investments as follows:

•	<u> 2005 </u>	<u>2004</u>
Mutual Fund Investments at Fair Market Value	\$154 828	\$140 938
Money Market Account	<u> 271</u>	<u>262</u>
Total	155 099	141 200

Annual gain and loss is recorded as part of other income. The Company had realized gains and reinvested dividends of \$3,038 and unrealized gains of \$15,991 for the year ended December 31, 2005. The Company had realized gains and reinvested dividends of \$3,278 and unrealized gains of \$17,794 for the year ended December 31, 2004.

## COMPUTATION FOR RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

#### YEAR ENDED DECEMBER 31, 2005

#### Statement Pursuant to Paragraph (d)(4) of Rule 17a-5

There were no material differences between net capital as computed herein and the amount in the corresponding computation prepared by Gardner Financial Services, Inc. and included in the Company's unaudited Part IIA FOCUS Report filing as of December 31, 2005.

#### Computations for Rule 15c3-3 of the Securities and Exchange Commission as of December 31, 2005

The Company does not carry customer securities accounts. Therefore, the calculation of the reserve requirement and the information relating to the possession or control requirements under Rule 15c3-3 is not applicable.

Information relating to the possession or control requirements under Rule 15c3-3 of the Securities and Exchange Commission as of December 31, 2005

Customers' fully paid securities and excess margin securities not in the respondent's possession or control as
of December 31, 2005 (for which instructions to reduce to possession or control had been issued as of
December 31, 2005) but for which the required action was not taken by respondent within the time frames
specified under Rule 15c3-3:

#### **Not Applicable**

2. Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of December 31, 2005 excluding items arising from temporary lags which result from normal business operations as permitted under Rule 15c3-3:

#### Not Applicable

## Lewis, Kisch & Associates, Ltd.

CERTIFIED PUBLIC ACCOUNTANTS 1303 South Frontage Road Hastings, Minnesota 55033

James V. Lewis, C.P.A. John T. Kisch, C.P.A. Carol J. Sailer, C.P.A.

#### REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

Telephone: (651) 437-3356 FAX: (651) 437-3808 email: lewiskisch@aol.com

Gardner Financial Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Gardner Financial Services, Inc. (the Company), for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



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Gardner Financial Services, Inc. Page Two

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, the National Association of Security Dealers, Inc. and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Respectfully submitted,

January 21, 2006